



Accountability Programs SMARTgrowth: Business Builder

DETAILS.....

Accountability Groups are offered at *three levels*, which we have found is the best way to group entrepreneurs for maximum growth. At each level, the problems and the resources are the same which means that it is very important for you to be in the right group to gain maximum benefit.

SMARTgrowth Groups

Nothing can happen until you have a solid platform in place. In the **SMARTgrowth** Accountability Groups the focus is on organization - the things holding you back from taking your business up a level. You'll learn to think differently and operate more strategically - whether you're a business owner or a sales professional. You will set your own goals and you'll work on the habits that will take your business to the next level. In other words, you'll set the stage for consistent growth (which, by the way, will happen naturally as a result of your focus).

You'll be working on your marketing and sales process - who, what, where, when (we call it setting the trapline), your programs and services (yes, seminars are a "service"), your operations (invoicing, e-mail management, time management, client/customer management) and, of course, raising your bottom line monthly by focusing on your GR and your GP (revenue and profits - which you'll discuss privately with your coach). But most of all, you'll be using the group to work on the **habits of successful entrepreneurs**. In other words, using the insights of the group, the focus of the accountability process and the resources of your coach, you'll take charge of your business.

If your sales are between \$50,000 and \$100,000* gross per year, SMARTgrowth is the right group for you.

Each group has a maximum of 6 people and meets for 90 minutes twice a month. There is a BONUS monthly 1/2 hour one-on-one meeting with a Success Coach for each member of the group. While we provide the resources, support and motivation to build a World Class Business, you will be responsible for 99% of the work. Imagine what you can achieve when you become focused, work consistently and stay on task.

Price: \$175/month

Commitment: minimum 4 months

Value: Priceless

[Schedule of groups in the Ottawa area](#)

[Register here](#)

* (If you're just starting out, or your gross sales are less than \$50,000 in , ask about our **SMARTstart** Program.)