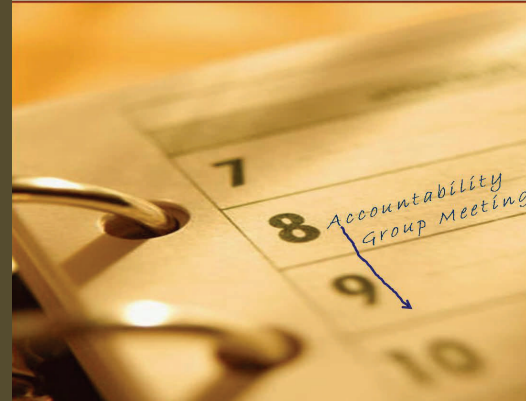


SMARTsales



▶ ▶ ▶ SMART growth ▶ SMART sales ▶ Million Dollar Round Table ▶ ▶ ▶

Accountability Programs SMARTsales: Growing your Sales

DETAILS.....

Accountability Groups are offered at *three levels*, which we have found is the best way to group sales professionals and entrepreneurs for maximum growth. At each level, the problems and the resources are the same which means that it is very important for you to be in the right group to gain maximum benefit.

SMARTsales Groups

If you're on the start/stop roller coaster when it comes to sales, and you want to get off, you need to develop the systems and habits of successful sales professionals. If you depend on your sales to "eat well and live indoors", SMARTsales Accountability Groups will focus you on the activities that lead to more (and bigger) sales - nothing but sales. We expect you to have the systems in place* to support this kind of *fast-track sales growth*. You'll learn to think differently and operate more strategically - whether you're a business owner or a sales professional. You will design your own sales strategy, develop Top Producer sales habits, and work consistently to grow your sales.

This is not sales training. It is all about your sales activities. You will design a sales process that works for you, and through the group you will get the support, motivation, and insight to stay on track and on task. Working with our unique 360° feedback Activity Tracker the SMARTsales Accountability Group is a safe and encouraging place to help you focus on numbers, habits and accountability.

If your sales are between \$100,000 and \$500,000* gross per year, SMARTsales is the right group for you.

Each group has a maximum of 6 sales professionals and/or sales-focused entrepreneurs and meets for 90 minutes twice a month. There is a BONUS monthly 1/2 hour one-on-one meeting with a Success Coach for each member of the group, along with monthly exercises, telephone and e-mail support. While we provide the resources, support and motivation to grow your sales, you will be responsible for 99% of the work. Imagine what you can achieve when you become focused, work consistently and stay on task.

Price: \$300/month

Commitment: minimum 4 months

Value: Priceless

[Schedule of groups in the Ottawa area](#)

[Register here](#)

* If you need to get organized before you can turn on the sales tap, a SMARTgrowth group would be right for you.