

September 2, 2008



Just for Today

When NO is a great answer

The other day I was talking to my friend, colleague and great Canadian artist, Cheryl Chartier, (if you've been to my office you've seen some of her work) and we were talking about her fall class schedule. She only had a few spaces left to fill and was on the phone to her database to see who would fill them.

"Angela", she said, "I'm not just calling for the yes - it's just as important for me to get the no, because then I can move on". How many times do we put off making those calls because we're afraid of the "no"? Cheryl thanks for the reminder.

Just for today: *hit your database and see how many "no's" you can get - consider it clearing the way for the "yes".*

Angela

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