

Workshop: Grow Your Sales!

Advertising

Workshop Duration: 3 hours

Workshop Description

The difference between sales and marketing is all in the numbers. No matter what it is you do, if you want to grow your sales, you need to have a sales funnel full of quality, qualified prospects.

Who Should Attend

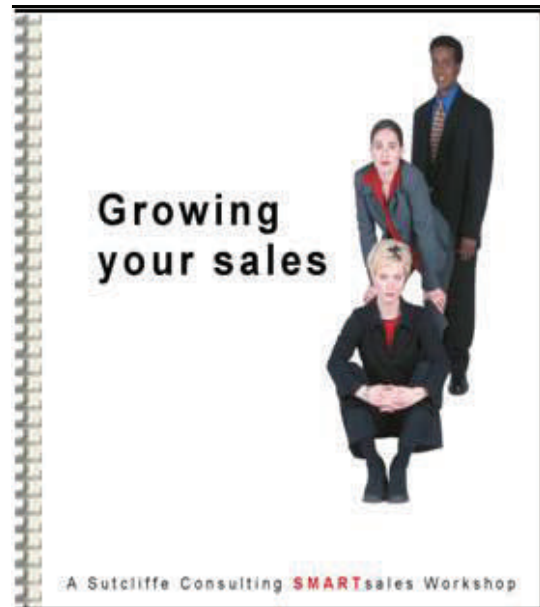
Small business owners, sales professionals, associations and not-for-profits who want to penetrate a new or existing market and take grow their sales.

What You Will Learn

- How to adjust your target market to reflect the sales you need at the pricepoint you want
- Specific daily, weekly and monthly activities designed to keep your funnel full
- To eliminate time-wasters and get right to the point

At the end of this workshop, you will be equipped to:

- Fill your sales funnel with "A" list prospects
- Focus on the activities that will get you closer to the money
- Set and achieve realistic sales goals



\$89.00 + GST

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