



Sutcliffe Consulting

Workshop: Marketing Meltdown - Feeling the Fear

Marketing Meltdown

Workshop Duration: 3 hours

Workshop Description

When sales training, time management and positive thinking just aren't enough to get past that fear of failure, it's time to look beyond the obvious. The bottom line is we don't like being out of control, and that gets in the way of sales success.

Who Should Attend

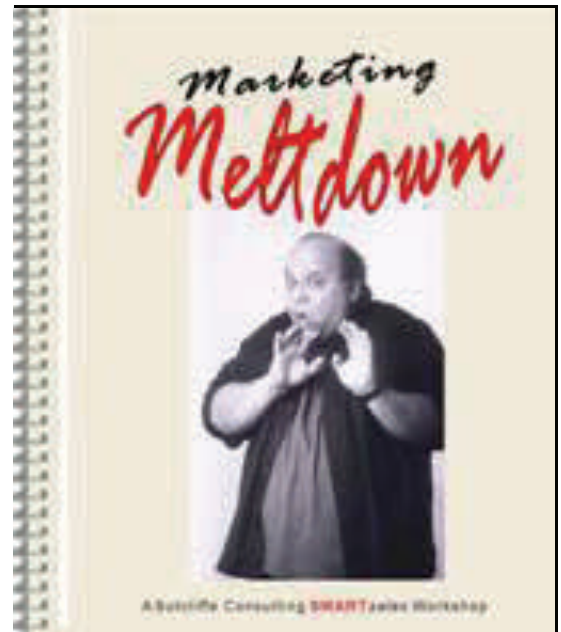
Small business owners, sales managers, sales professionals.

What You Will Learn

- Your core "blocking beliefs"
- Permission-based selling
- To create positive feedback loops from every sales experience

At the end of this workshop, you will be equipped to:

- Reach more people by focusing on the process
- Fearlessly follow up
- Sell in a way that is natural and authentic to you



\$89.00 + GST

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Sutcliffe Consulting

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